

# DANIEL R. ELLIOTT

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## SUMMARY

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An experienced government executive and attorney in the fields of transportation economic regulation and railway labor. Led a federal independent regulatory agency for seven years to numerous personnel awards and innovative policy changes. Now representing clients in rail economic regulatory matters as a partner in distinguished law firm.

## EXPERIENCE

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October 2017 to present **Partner, Conner & Winters**

- Represents clients in rail economic regulatory matters, including policy issues and litigation before the Surface Transportation Board.

August 2009 to September 2017 **Chairman, Vice Chairman (January 2017 to September 2017), Surface Transportation Board**

- Appointed to the Board twice and designated Chairman by President Obama twice. Responsibilities included management of the agency and its \$31 million budget, creation of economic regulatory policy, and issuance of administrative decisions on various types of cases.
- Contact with members of U.S. Congress and state and federal executive branch leadership to inform them of and explain activities at the Board; conferred with corporate and trade association heads on relevant transportation matters and the state of the rail industry on a regular basis; testified at congressional hearings regarding railroad issues; and gave speeches often at large trade association conventions as well as smaller group meetings.
- Managed a staff of 140. Revitalized the agency by making organizational changes and increased morale through an open-door policy. Agency was awarded Best Place to Work in Federal Government for Small Agencies by the Partnership for Public Service five years of my tenure, Most Innovative Agency two years, and highest effective leadership score for five years.
- Ruled on and drafted case decisions that came before the Board,

including complex rate challenges, rail construction projects, Amtrak performance, mergers and acquisitions, and a large variety of other matters; created and reviewed railroad economic regulatory policies informally and formally through studies and Board proceedings, such as revising rate case processes to make them more accessible, devising a new arbitration and mediation program, beginning proceedings on revenue adequacy, reciprocal switching, grain rail rates, auditing and review of rate case processes, studying new rate regulatory methods, data reporting, among others.

1993-2009

**Associate General Counsel, United Transportation Union**

- Handled federal agency matters in front of the Surface Transportation Board, National Mediation Board, National Labor Relations Board, and Department of Labor. Duties included testimony, trials, and drafting pleadings.
- Labor and employment litigation on behalf of union mainly involving cases in federal district and appellate courts. Served as sole counsel on *United Transp. Union v. Gateway Western Ry. Co.*, 284 F.3d 710 (7<sup>th</sup> Cir. 2002); *Ryan v. Union Pacific R.R. Co.*, 286 F.3d 456 (7<sup>th</sup> Cir. 2002); and *Adirondack Transit Lines, Inc. v. United Transp. Union, Local 1582*, 305 F.3d 82 (2d Cir. 2002).

1991-1992

**Associate, Chester Giltz & Associates**

- Commercial and residential real estate appraisal.

1990-1991

**Associate, Marshman, Snyder, Berkley & Capp**

- Research and drafting memoranda and motions for general litigation practice.

1989-1990

**Associate, Bishop, Cook, Purcell & Reynolds**

- Research and drafting memoranda for general litigation practice.

**EDUCATION**

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May 1989

**Juris Doctor, Ohio State College of Law**

May 1985

**Bachelor of Arts, Political Science, University of Michigan**